



## **E-Rate 2024 Category 2**

### **Request For Proposals: Firewall for Urbandale Community Schools**

Proposal Due Date: February 23, 2024

Interested parties shall submit a proposal to the District on or before February 23, 2024 at 3 PM. This application is for an upgrade to an existing firewall. Please submit all questions by email to [whitverj@urbandaleschools.com](mailto:whitverj@urbandaleschools.com). The District's technology department will work with all vendors to seek the lowest and best bid to improve the school's network security.

The District prefers that responding vendors have an office or other physical place of business within a range of 100 miles of the district location. This preference is in support of response time for repairs and support of the proposed solutions. All work to be performed under this RFP is contingent upon receipt of 2024 Category 2 E-Rate funding and board approval. The District reserves the right to waive any informality and to reject any or all proposals. Quantities could be reduced based on available funds. Project will be completed in June of 2024; Proposers are prohibited from contacting or lobbying members of the School Board, school district administrators, superintendent, school district employees, or school technicians. All contact in reference to this RFP is to be through Josh Whitver at whitverj@urbandaleschools.com.

**Questions regarding the RFP may be emailed to whitverj@urbandaleschools.com.**

## Statement of Qualifications

Please provide the following information on a separate sheet:

### 1. Firm Information

- Name of Firm
- Address of Home Office and Address of Branch Office, if Applicable
- Telephone Number(s)
- Primary Individual to Contact
- E-Rate SPIN Number

### 2. Experience

- Describe your firm's experience with completing this scope of work for public entities using E-Rate Funds, if any.
- Provide a list of all certifications that your company holds that apply to this project.

### 3. Fees

Based on the scope of work outlined herein, please describe your full price associated with the completion of this project: Include delivery, off-site storage, preparation, configuration migration, testing, installation, and other related equipment or components as proposed for a fully functional firewall once this project is completed. For equipment, please include an itemized price per unit and/or module. Include any miscellaneous needs to complete this project. List any charges for the ongoing service relationship (trip charges, etc.). Explicitly denote which items are E-Rate eligible (and what percentage is eligible) and which are not E-Rate eligible, and list their respective costs separately. Provide separate sub totals for E-Rate eligible items and E-Rate ineligible items. List maintenance/license cost separate from hardware cost.

### 4. Warranty

The successful proposer must warrant its material and workmanship for a minimum period of one year (for items requiring installation). Their respective manufacturer warrants all other products and material under separate warranty. No refurbished or "gray market" equipment will be accepted. All equipment must be new and "out-of-box" with full warranty and support. Please describe your materials/workmanship warranty and the factory warranty included with your proposed equipment. Include an expected response time for service requests and the procedure to follow when making these requests.

# EVALUATION

## 1. Right to Reject

The District reserves the right to accept or reject all proposals or sections thereof. In addition, the District reserves the right to award without further discussion. Therefore, responses should be submitted initially with the most favorable terms that the Vendor can propose. The District will award the most favorable proposal submitted that best fits the needs of Urbandale Community School District, while not awarding the contract solely based on price.

## 2. Evaluation Criteria

The criteria for selection of the Vendor will entail several specific considerations. The District reserves the right at any time to request documentation or additional information/clarification on any of the following, but not limited to: Vendor qualifications, Vendor understanding of the project scope of work and overall goal, Vendor compliance with specifications detailed in this RFP, Vendor's demonstrated ability to perform. The following rubric will be used for evaluation:

<b>Factor</b>	<b>Points Available</b>
Price of the E-Rate Eligible Products and Services	30
Price of the Non-E-Rate Eligible Products and Services	15
Compatibility with current infrastructure and management software	15
Prior Experience with the Vendor and/or References	10
Prior Experience with the Manufacturer	10
Service and Emergency Response Capabilities	10
Local or In-State Vendor	10
<b>Total</b>	<b>100</b>

## 3. Oral Presentation

UCSD reserves the right to require an oral presentation from any respondent to the RFP, via phone or video conference to provide representation of the content of their proposal. The purpose of the oral presentation will be for the Vendor to elaborate on their proposal and to provide clarity for members of the Urbandale CSD. No negotiation will take place at this presentation. The time and date of the presentation, if required, will be announced. Oral presentations are solely an option for the Customer and may or may not be conducted.

# Specific Equipment Requirements

## 1. Firewall

UCSD is seeking a next-generation firewall to replace its existing Fortinet FortiGate 1200D. Vendor shall configure and install all equipment, including migration of existing configuration to the new hardware and ensuring configuration is optimized for load-balancing multiple internet connections and providing a secured network environment.

**Must provide a next-generation firewall capable of providing the following at a minimum:**

- Must support 16.7 Gbps of SSL Inspection throughput
- Must support 1.6 million concurrent SSL Inspection sessions
- Must support 16 million concurrent TCP sessions
- Must support 720,000 new TCP sessions per second.
- Must have 2x onboard 480 GB drives for logging and/or data redundancy.
- Must have a minimum of 4x 25 GbE SFP28 ports
- Must have a minimum of 4x 10Gb SFP+ ports

### **Recommended Firewall equipment:**

<b>Quantity</b>	<b>Description</b>
<b>1</b>	<b>Fortinet FortiGate FG-901G (or equivalent)</b>
<b>Migration</b>	<b>Migration of configuration from existing FortiGate 1200D to new hardware</b>
<b>Installation</b>	<b>Physical installation, optimization of configuration, testing.</b>
<b>Support</b>	<b>Next Business Day Advanced Hardware Support for Hardware, and License &amp; Firmware updates for 5 years.</b>

# Bid Submittal Requirements

## Specific Requirements

Vendors should provide a thorough and as detailed as possible proposal such that the Customer will have the proper information with which to evaluate responses. Specifically, Vendors are required to submit the following information as a complete proposal and the documents should be prepared and labeled. Vendor must provide 1 Hard Copy arranged according to the roman numerals as follows. Vendor must also include 1 Electronic Copy. The submittal must be contained within a sealed envelope identifying the submitting company's identification and marked with the label listed below:

### Sealed Envelope Label:

Josh Whitver, Coordinator of Information Systems

7111 Aurora Ave

Urbandale, Iowa 50322

Reference: RFP – Firewall for UCSD

### Document Preparation Labels:

- I. Cover Letter.
- II. Statement Of Qualifications
- III. Provide proof your company has been in business for the last 5 (five) years.
- IV. Provide proof of trained (certified) service technicians on staff.
- V. Summary of Proposal including overview and summary costs.
- VI. Detailed description of the proposed warranty.
- VII. References.
- VIII. Formal Vendor response to RFP
- IX. Additional Vendor Addendum. (If Applicable)