



Course Title: **Business Law**

Description: Business Law is an upper level course which provides students with a thorough, basic, working knowledge of the law and trains students to observe both potential and actual events from a legal perspective. This course is designed to stimulate curiosity about the legal process and to raise the student's consciousness about the importance of viewing real life problems in a legal context. Students enrolling in this course should possess strong verbal skills, as well as the ability to convey ideas in written forms. Business Law is recommended for juniors and seniors, but sophomores may be admitted with the approval of the teacher.

Standards are from Iowa CTE Business, Finance, Marketing, Management Standards #1, #2, #5, #11.

<b><u>Reporting Topic</u></b>	<b><u>Course Level Standards</u></b>	<b><u>Competency Statement</u></b>
<b><u>Foundational Business Law Knowledge</u></b>	<ul style="list-style-type: none"><li>● Business Law: Understands business's responsibility to know, abide by, and enforce laws and regulations that affect business operations and transactions. CTE Bus #1<ul style="list-style-type: none"><li>○ Acquire foundational knowledge of business laws and regulations. CTE Bus 1.1</li></ul></li></ul>	Students will acquire foundational knowledge of business law and regulations.
<b><u>Application of Business Law</u></b>	<ul style="list-style-type: none"><li>● Business Law: Understands business's responsibility to know, abide by, and enforce laws and regulations that affect business operations and transactions. CTE Bus #1<ul style="list-style-type: none"><li>○ Acquire foundational knowledge of business laws and regulations. CTE Bus 1.1<ul style="list-style-type: none"><li>■ Describe ways to implement business laws and regulations. CTE Bus 1.1.1</li></ul></li><li>○ Apply knowledge of business ownership to establish and continue business operations. CTE Bus 1.2<ul style="list-style-type: none"><li>■ Research types of business ownership. CTE Bus 1.2.1</li></ul></li></ul></li></ul>	Students will acquire a foundational knowledge of business law and regulations to implement.



<p><b><u>Professional Communication Skills</u></b></p>	<ul style="list-style-type: none"><li>● Communication Skills: Understands the concepts, strategies, and systems used to obtain and convey ideas and information. CTE Bus #2<ul style="list-style-type: none"><li>○ Interpret meaning from written material and to apply the information to a task. CTE Bus 2.1</li><li>○ Demonstrate active listening skills to determine meaning of what is being said. CTE Bus 2.2</li><li>○ Write internal and external business correspondence to convey and obtain information effectively. CTE Bus 2.5</li></ul></li></ul>	<p>Students will demonstrate and interpret how to use listening, written, and oral language skills.</p>
<p><b><u>Develop employability and life management skills</u></b></p>	<ul style="list-style-type: none"><li>● Emotional Intelligence: Understands techniques, strategies, and systems used to foster self-understanding and enhance relationships with others. CTE Bus #5<ul style="list-style-type: none"><li>○ Apply ethics to demonstrate trustworthiness. CTE Bus 5.3<ul style="list-style-type: none"><li>■ Demonstrate honesty and integrity. CTE Bus 5.3.1</li><li>■ Demonstrate responsible behavior. CTE Bus 5.3.2</li><li>■ Demonstrate fairness. CTE Bus 5.3.3</li><li>■ Build trust in relationships. CTE Bus 5.3.7</li></ul></li></ul></li></ul>	<p>Students are able to understand and apply ethics to their daily and professional lives.</p>
<p><b><u>Business Operations &amp; Safety</u></b></p>	<ul style="list-style-type: none"><li>● Operations: Apply the processes and systems needed to monitor, plan and control the day-to-day activities required for continued business functioning. CTE Bus #11<ul style="list-style-type: none"><li>○ Understand operation's role and function in business to value its contribution to a company. CTE Bus 11.1<ul style="list-style-type: none"><li>■ Explain the nature of operations. CTE Bus 11.1.1</li></ul></li><li>○ Adhere to health and safety regulations to support a safe work environment. CTE Bus 11.2</li></ul></li></ul>	<p>Students will be able to apply the day to day functions of a business to contribute to the company.</p>



	<ul style="list-style-type: none"><li>■ Demonstrate process to report noncompliance with business health and safety regulations. CTE Bus 11.2.2</li><li>○ Comply with security rules, regulations, and codes (e.g., property, privacy, access, confidentiality) to protect customer and company information, reputation, and image. CTE Bus 11.9<ul style="list-style-type: none"><li>■ Explain information privacy, security, and confidentiality considerations in business. CTE Bus 11.9.1</li></ul></li></ul>	
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